

Ryan Holota

PH: (306) 222-2222

FX: (306) 333-3333

rholota@sasktel.net

In This Issue

Sinclair Office Party – You're Invited!

Low-Speed Motor Maintenance

Kerr AlgiNot

Dental Assistants Week

KAVO DIAGNOdent

NEWS – SINCLAIR OFFICE PARTY

Pacific Dental Conference

March 9-10, 2006

North Vancouver, British Columbia

In December 2005 Sinclair Dental moved into its new home in North Vancouver. Our new, state of the art facility includes a larger warehouse for even more inventory capacity, as well as a new showroom space, and a teaching theatre for Continuing Education courses. On Thursday, March 9, 2006 Sinclair is proud to welcome you to our new home with an Open House. Meet and mingle with staff and suppliers. Refreshments, hors d'oeuvres, and entertainment will be provided. A yacht has been arranged for transportation to North Vancouver from the PDC if required. Reservations are not necessary, but please let me know if you would like to attend so that we can plan accordingly.



I look forward to seeing all of you there!

Service & Maintenance Tips

LOW-SPEED MOTOR MAINTENANCE

Low-speed motors are one of the least maintained pieces of equipment in a dental office today, and that really isn't surprising – it's easy to forget about them. They are often left connected to the handpiece tubing, simply wiped down between patients, and never seem to give you any trouble. Then one day, they just quit working!

Typically, low-speed motors begin to speak to us with quiet signs as they age, letting us know that they are getting close to retirement. Common signs are a hesitation when you depress the rheostat, lower speeds, and rougher running.

Thankfully, there are ways to prolong their life. Manufacturers actually recommend oiling their low-speed motors. Usually, the recommendation is twice a day, or after every 30 minutes of continuous use. Since many people do not *ever* lubricate their low-speeds, this can add dramatically to both the lifespan and the efficiency of the motor.

Common wisdom has always said not to sterilize the motor, as the delicate vanes inside can be damaged by the heat and moisture. However, many new motors from W&H, Kavo, and NSK are approved for sterilization! This can give great peace of mind to those dentists or hygienists who regularly work on high-risk patients. If you are unsure of whether your motor is rated for sterilization, look for the sterilization logo on the motor, or ask your Service Technician.

Featured Product – Kerr AlgiNot



Until recently, alginate was the only viable option for many dental impressions. Quick set times, mild flavors and low cost have long been attractive qualities of alginate; but there is a considerable downside, including poor dimensional stability, hazardous dust, mess, and repetitive hand mixing.

Now, there's a better way – AlgiNot™ from Kerr. AlgiNot is an extremely cost-effective, reliable alginate alternative. It's a high-quality material that delivers exceptional accuracy and performance. AlgiNot is simple to use, and it saves the dental assistant a tremendous amount of time – giving your practice the opportunity to

accommodate more patients.

Indications: Preliminary impressions, provisional crown and bridge impressions, study models, registration/opposing dentition impressions, impressions for orthodontic models, sports guards, bleaching trays and more.

AlgiNot Benefits vs. Traditional Alginate

	Alginate	AlgiNot
Time-consuming, multi-step mixing	Yes	No
Hazardous, messy powder	Yes	No
Bowls and spatulas to clean	Yes	No
Multiple automix dispensing options	No	Yes
Dimensional stability over 24 hours	No	Yes
Multiple pours	No	Yes
Can be used for detailed final impressions*	No	Yes
Submersible in disinfectant solutions**	No	Yes
Smooth surface for easy polishing	No	Yes
Pleasant taste	Yes	Yes
Thixotropic for patients who gag	No	Yes

* In most situations.

** See manufacturer directions for cold, spray sterilization.

Pricing

Cartridge Intro Kit
(6x50ml, tips)
\$61.35

Volume Intro Kit
(1b, 1c, cartridge, tips)
\$93.20

Cartridge Refill
(24x50ml)
\$197.95

Volume Kit Refill
(6b, 6c)
\$202.90

Delivering Excellence Through Out The World



March 5-11, 2006 has been designated by the American Dental Assistants Association, along with the American Dental Association, the Canadian Dental Assistant's Association, and the Canadian Dental Association as the perfect time to recognize a versatile, multitalented member of your dental team – your dental assistant.

Spring Promotion

DIAGNOdent

Early Detection At Its Most Accurate

Your Eyes For Invisible Decay. An important breakthrough for the early detection of dental disease and design of appropriate preventative therapy. Your patients will be delighted, because with the aid of the DIAGNOdent, you can safely and painlessly detect caries lesions in the fissure area, then treat them appropriately to restore optimal dental health.



FROM NOW UNTIL MARCH 31, 2006

GET A KAVO *DIAGNOdent* FOR ONLY **\$3299!**

Contact Ryan at (306) 270-3165 for more information and a demo.